

# Do energy storage batteries make money





## Overview

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What is a battery energy storage project?

A battery energy storage project is a system that serves a variety of purposes for utilities and other consumers of electricity, including backup power, frequency regulation, and balancing electricity supply with demand.

Can a project owner sell a battery?

Under many of these contracts, the project owner retains operational control of the storage facility and the right to collect and retain revenue from sales of electricity discharged from the battery. The project may be able to sell electricity to the same buyer of the resource adequacy attributes or to another buyer in the market.

How does a battery contract work?

In a battery contract, the project does not retain the right to additional revenue from the sale of electricity discharged from the battery. Instead, the buyer receives the benefits of operation of the battery in exchange for a fixed payment.

What does the buyer receive in a battery contract?

In exchange for a fixed payment, the buyer receives the benefits of operation of the battery. Under these types of contracts, the project generally does not retain the right to additional revenue from the sale of electricity discharged from the battery.



## Do energy storage batteries make money



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Fixed Price Contracts Variable Revenue Sources Hybrid Revenue Models Co-located solar and storage projects usually feature a mix of the fixed and variable revenue sources described above, which continue to evolve as there are changes in regional energy regulations and markets. Fixed-price contracts allow a project to generate a relatively predictable and stable amount of revenue, subject to the project meeting techn See more on





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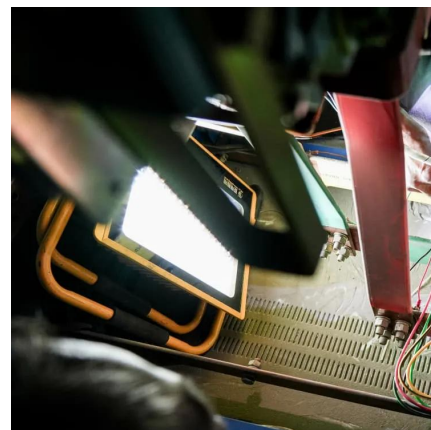


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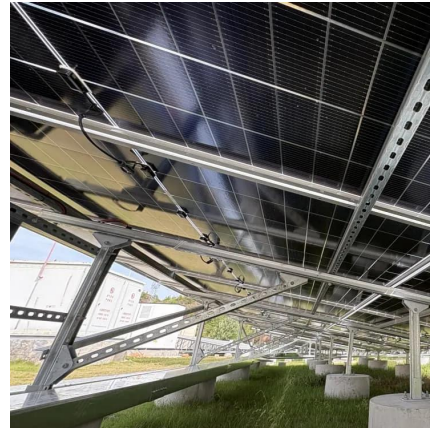


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